



Solar PV Area Sales Manager

Go Green Solar Group Ltd are a leading provider of renewable energy solutions based in the North West, offering a comprehensive range of solar, battery Storage for Commercial properties. We are committed to delivering first-class customer service and sustainable energy solutions at attractive prices. Our exceptional product range and market-leading pricing present a fantastic opportunity for motivated sales professionals to thrive.

The Role:

- Identify and target high-value commercial businesses for cold calling and emailing
- Follow up leads generated by lead generation activities and organic channels
- Contacting potential customers as part of outbound business development activity
- Discussing customer requirements to qualify potential customers for site visits and surveys
- Carrying out pre-sales surveys and site visits
- Basic designing of solar panels systems
- Specifying solar PV, batteries and EV chargers with the support of our technical team
- Following up on proposals with potential customers

Candidate Requirements / Qualifications:

- Confident, persuasive communicator (both verbal & written)
- Resilient and self-motivated individual with a positive attitude
- Excellent telephone manner and confident in closing deals
- Proficient in using CRMs, Microsoft Office, and adapting to new technology
- Ability to work well under pressure and achieve sales targets
- Proven background in sales – telesales experience is a strong advantage
- Experience of solar energy, battery storage, or renewable energy industry is an advantage but not essential
- A full UK Drivers licence

What we offer:

- Salary: £26,000-£38,000 (Dependant on experience) + 3% Commission pay on sales
- Full support and training from a dedicated team
- Opportunity to be part of a fast-growing company with clear career progression
- 23 days holiday (Plus bank holidays)

Job Type: Full-time, Permanent (Monday to Friday 9.00am – 5.00pm)

Location: In person - Over Kellet, Lancashire, LA6 1DN

If you're passionate about the renewable energy sector and have a successful sales background, this could be the perfect opportunity for you. We look forward to receiving your application.